

8 JANUARY 2021

THAILAND / UTILITIES - RENEWABLES

# ENERGY ABSOLUTE EA TB

## BUY

UNCHANGED

TARGET PRICE	THB76.00
CLOSE	THB64.75
UP/DOWNSIDE	+17.4%
PRIOR TP	THB56.00
CHANGE IN TP	+35.7%
TP vs CONSENSUS	+33.7%

## From roadblock to EV expressway

### One step closer to a bigger growth platform

We believe EA's net profit growth momentum is now poised to accelerate starting in 1Q21, with an estimated THB1.5b-2.5b quarterly net profit in 2021. We see the key drivers as 1) the additional net profit contributions from its phase change material (PCM) plant with its commercial operation date (COD) in 3Q20; 2) the CODs of its new 1GWh battery, electric vehicle (EV) car, and E-bus plants; 3) the operational start-up of 24 E-ferris on the Chaophraya River; and 4) stronger net profits from its wind farms on seasonally high wind speeds.

### EV product deliveries are key triggering factors

We think the earnings generated from EA's EV value chain (batteries, EV cars, E-buses, E-Ferris, and EV charging stations) are likely to be the key drivers for both its net profit and share price. In our view, the successful product deliveries of EA's new S-curve ventures would not only prove its entrepreneurial vision-to-commerciality strategy as a first mover in Thailand's EV business but would also timely boost its net profit growth in 2021 onward after two years of being in the net profit doldrums due to having no new businesses.

### Hidden growth potential in E-buses

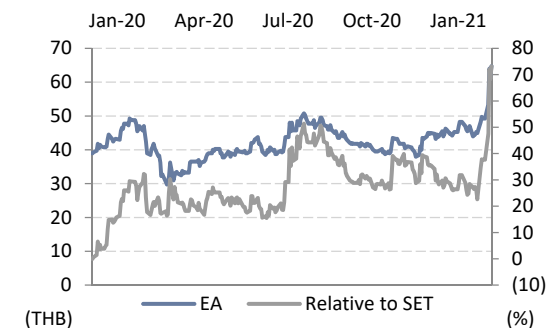
We think EA's 3,000 potential E-bus sales in 2021 via its 40%-owned JV with Nex Point (NEX TB, not rated) should generate net profits in the range of THB0.8b annually for EA. NEX's E-buses, produced domestically at EA's THB1.3b plant and assembled from not less than 50% local material, should be able to capitalise on the government's favourable tax incentive scheme and the projected demand growth in the next five years, based on the current Power Development Plan 2018 Revision 1. We raise our EPS forecasts for 2021-22 by 11-12% to incorporate our net profit assumption for 3,000 E-bus sales.

### Maintain BUY; TP raised to THB76

We maintain BUY and raise our SOTP TP from THB56 to THB76 to reflect 1) the THB8.7 value for EA's E-buses based on 15x 2021E P/E, a premium to the average P/E of global car manufacturers but higher than Thai auto-part makers' average P/E of 13.7x due to EA's superior net margin of 15%, based on our estimate; and 2) a lower WACC by 200bps to 5% for EA's battery phase 1 and phase 2 projects to reflect their lower demand risk due to EA's additional captive demand from its E-buses.

### KEY STOCK DATA

YE Dec (THB m)	2019	2020E	2021E	2022E
Revenue	14,887	14,527	24,179	33,496
Net profit	6,082	4,795	8,203	9,803
EPS (THB)	1.63	1.29	2.20	2.63
vs Consensus (%)	-	(6.9)	19.0	23.1
EBITDA	9,706	9,058	11,854	14,432
Core net profit	6,082	4,795	8,203	9,803
Core EPS (THB)	1.63	1.29	2.20	2.63
Chg. In EPS est. (%)	-	-	11.7	11.1
EPS growth (%)	55.8	(21.2)	71.1	19.5
Core P/E (x)	39.7	50.4	29.4	24.6
Dividend yield (%)	0.4	0.4	0.4	0.4
EV/EBITDA (x)	28.3	30.6	22.9	18.3
Price/book (x)	10.3	8.9	7.0	5.6
Net debt/Equity (%)	128.4	115.6	76.5	44.1
ROE (%)	29.3	19.0	26.6	25.2



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	43.1	63.9	57.9
Relative to country (%)	37.0	36.8	65.4
Mkt cap (USD m)	8,041		
3m avg. daily turnover (USD m)	30.6		
Free float (%)	40		
Major shareholder	Mr. Somphote Ahunai (23%)		
12m high/low (THB)	69.25/27.50		
Issued shares (m)	3,730.00		

Sources: Bloomberg consensus; FSSIA estimates



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The President of Finansia Syrus Securities PCL is also EA's Independent Director and on EA's Audit Committee.

## Investment thesis

EA is Thailand's largest green energy player, operating through its three business segments of solar, wind and biodiesel; all touted to be the key pillars of Thailand's energy growth over the next 10 years. A biodiesel producer since 2012 with an 800k litre-per-day (lpd) capacity, EA later ventured into the solar and wind businesses. We believe EA's solar farms will be key earnings growth drivers, as they stand to gain from: 1) a high-margin THB6.5/kWh adder; and 2) a 40% decline in the cost of solar panels since 2010.

EA has evolved from being a pure biodiesel player to emerge as one of Thailand's key players in renewable energy. While its biodiesel segment has been struggling at a mere 50% utilisation rate due to the country's oversupply, EA's solar and wind farm businesses have benefited from high-margin electricity tariffs and the declining cost of solar panels.

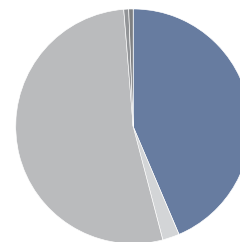
## Company profile

Energy Absolute (EA) is a leading green energy company in Thailand with business interests in biodiesel, solar and wind energy. EA has expanded into the battery storage and electricity vehicle (EV) businesses, which we expect to be key earnings growth drivers post 2019.

[www.energyabsolute.co.th](http://www.energyabsolute.co.th)

## Principal activities (revenue, 2019)

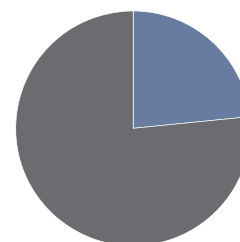
- Methyl ester Biodiesel products - 44.1 %
- Pure glycerine products - 2.4 %
- Electricity from solar and wind power - 53.4 %
- Head office and others - 0.7 %
- Project consultation regarding alternative electric energy - -0.6 %



Source: Energy Absolute

## Major shareholders

- Mr. Somphote Ahunai - 23.4 %
- Others - 76.6 %



Source: Energy Absolute

## Catalyst

Higher utilisation rates of power plants and rising demand for electricity in Thailand are key potential growth drivers.

## Risk to our call

Downside risks to our SoTP-based TP include: 1) lower-than-expected demand for electricity in Thailand; 2) lower crude prices; and 3) lower-than-expected demand for batteries.

## Event calendar

Date	Event
Feb 2021	4Q20/2020 results announcement

## Key assumptions

	2020E	2021E	2022E
Dispatched power (GWh)	9,229	9,715	9,715
Capacity factor - wind farms (%)	25	26	26
Battery sales volume (GWh)	0.0	0.7	3.1
EV car sales (cars)	0	5,000	5,500
EV boat sales (boats)	0	50	50
EV charging stations (stations)	0	1,000	1,000
Green diesel & PCM (tpd)	10	61	124

Source: FSSIA estimates

## Earnings sensitivity

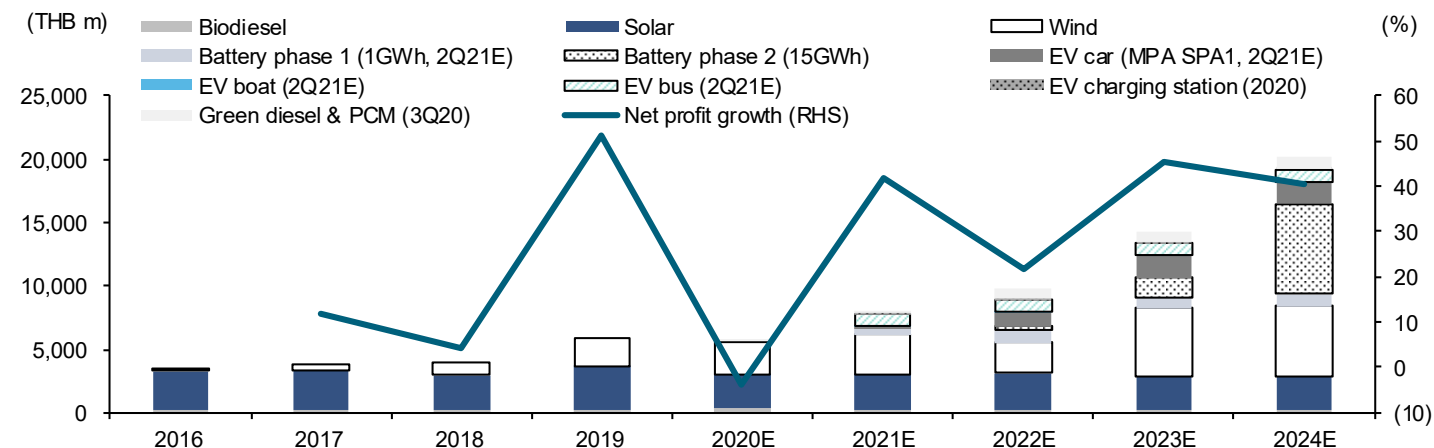
- For every 1% increase in utilisation rate, we estimate 2021 earnings would rise by 1.3%, and vice versa, all else being equal.
- For every 1% increase in interest rate, we estimate 2021 earnings would decline by 1.3%, and vice versa, all else being equal.

Source: FSSIA estimates

## From roadblock to EV expressway

We believe EA's net profit growth momentum is now poised to accelerate starting in 1Q21, with an estimated THB1.5b-2.5b quarterly net profit in 2021. We see the key drivers as 1) the additional net profit contributions from its PCM plant with its COD in 3Q20; 2) the CODs of its new 1GWh battery, EV car, and E-bus plants; 3) the operational start-up of 24 E-ferries on the Chaophraya River; and 4) stronger net profits from its wind farms on seasonally high wind speeds.

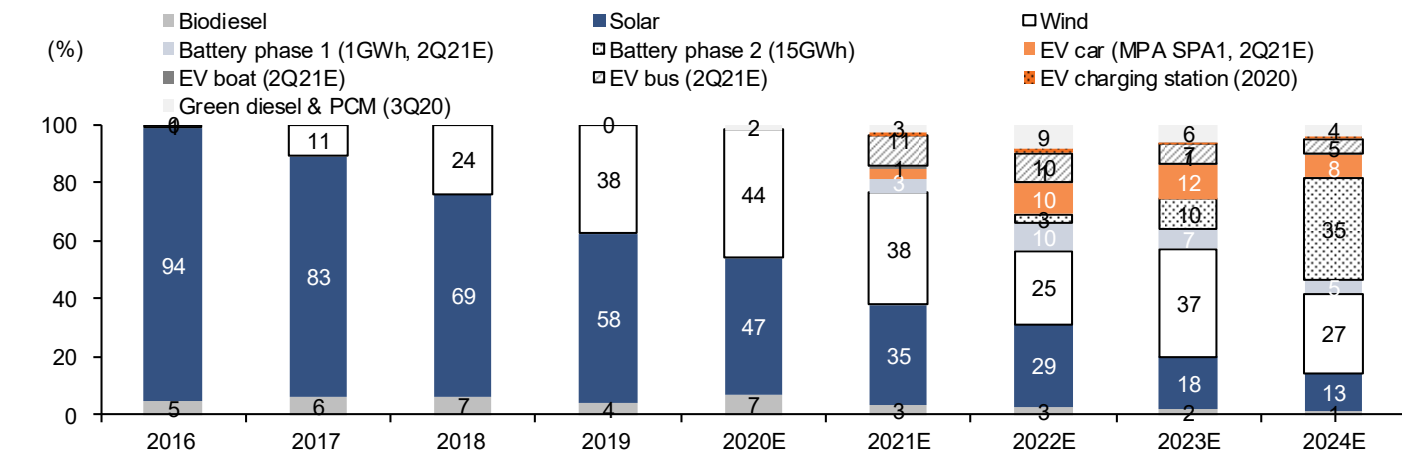
Exhibit 1: Net profit breakdown by business



Sources: EA; FSSIA estimates

Starting in 1Q21 with the net profit growth generated from its 65ktpa PCM plant, we estimate EA's net profit to continue to grow at a faster pace in 2021-24, driven by the earnings from its 1) battery phase 1 (1GWh) plant, COD scheduled in 2Q21; 2) EV car deliveries to its clients in 2Q21; 3) the operational start-up of 24 E-ferries in 2Q21; 4) EV buses numbering 3,000 units in 2Q21; and 5) EV charging stations.

Exhibit 2: Net profit breakdown (%)



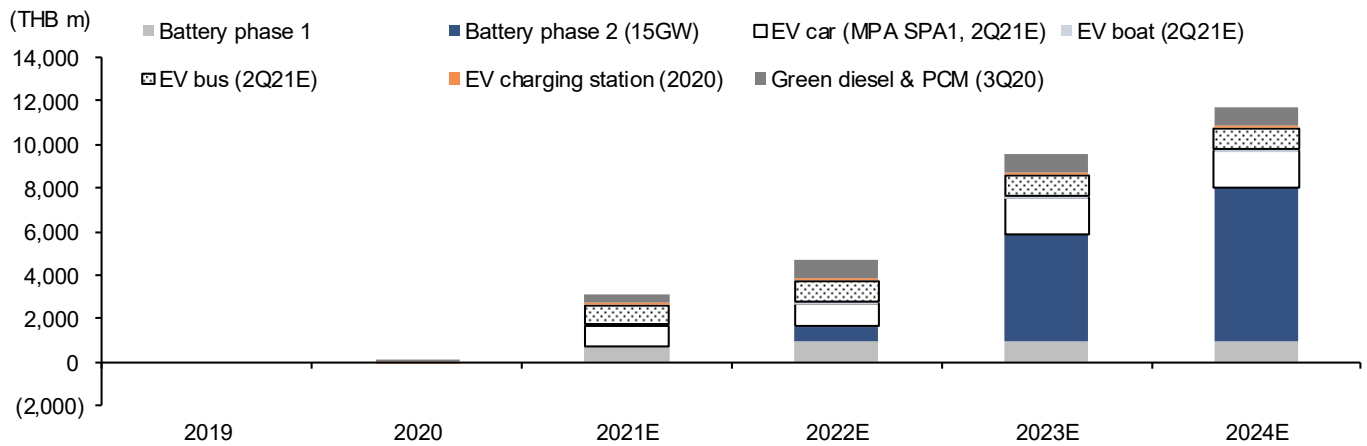
Sources: EA; FSSIA estimates

We think the earnings generated from EA's EV value chain (batteries, EV cars, E-buses, E-Ferries, and EV charging stations) are likely to be the key drivers for both its net profit and share price. In our view, the successful product deliveries of EA's new S-curve ventures would not only prove its entrepreneurial vision-to-commerciality strategy as a first mover in Thailand's EV business but would also timely boost its net profit growth in 2021 onward after two years of being in the net profit doldrums due to having no new businesses.

We project EA's net profit portfolio to gradually shift from utilities, with 95% of its net profit in 2016 coming from its power business, to EV in 2024, with a projected 60% of its total net profit generated from EV-related businesses, leaving only 40% of its total net profit (13% from solar farms and 27% from wind farms) coming from its power business and 5% from its biodiesel and PCM businesses.

While we think EA's net profit growth in 2021 will come from its battery phase 1 plant, its EV cars, E-buses, and green diesel & PCM plant, in a relatively equal proportion, from 2022 onward we project EA's net profit growth to be gradually driven by its battery phase 2 business, which we project to account for 10% and 35% of EA's net profit in 2023-24, respectively.

**Exhibit 3: Net profit from new ventures**



Sources: EA; FSSIA estimates

### EV cars and E-buses are key growth engines

EA's THB1.2b acquisition of a 40% stake in NEX in May-20, and the additional THB1.3b investment cost for its E-bus manufacturing plant with a total capacity of 6,000 E-buses annually, should allow EA and NEX to see strong net profit growth in 2021.

NEX's E-buses, produced domestically at EA's THB1.3b plant and assembled from not less than 50% local material, should be able to capitalise on the government's favourable tax incentive scheme and the projected demand growth in the next five years, based on the current Power Development Plan 2018 Revision 1.

Exhibit 4: EV bus by EA



Source: EA

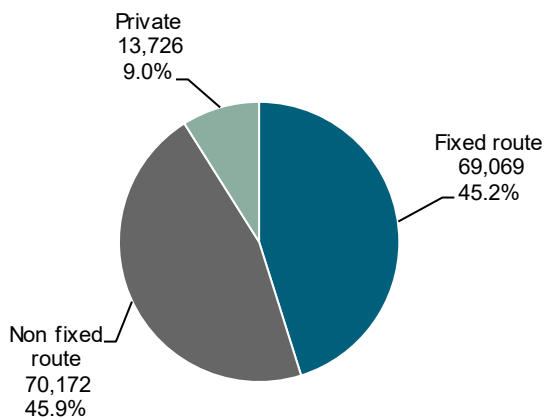
Exhibit 5: EA's SPA1 model



Source: EA

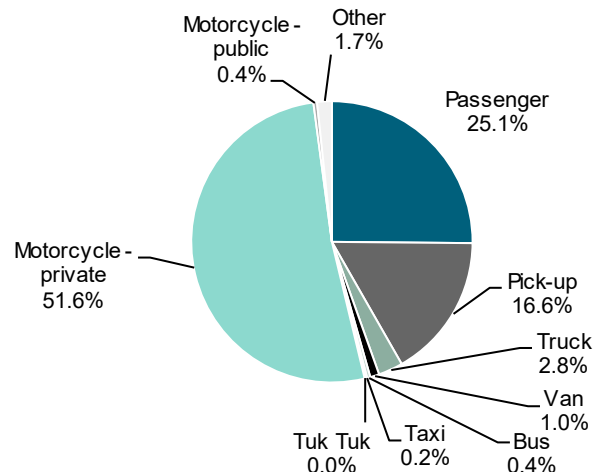
For EA, we estimate that the E-bus JV could generate a net profit of up to THB0.8b in 2021, based on 1) 3,000 buses sold annually; 2) an average selling price per bus of THB5m; 3) an estimated net profit margin of 15%; and 4) EA's stake of 40% in NEX. In addition, if NEX wins the maintenance contract for the E-buses sold to the Bangkok Mass Transit Authority (BMTA), we estimate that EA could add an additional net profit of up to THB0.4b annually from the maintenance income.

Exhibit 6: Thailand's total number of registered buses (152,967 buses as of 30 November 2020)



Sources: Transport Statistics Sub-Division, Planning Division, Department of Land Transport

Exhibit 7: Thailand's total number of registered vehicles – breakdown by type (41.4m vehicles as of 30 November 2020)



Sources: Transport Statistics Sub-Division, Planning Division, Department of Land Transport

According to the Transportation Statistics Sub-Division, Department of Land Transport, there are 152,967 registered buses, comprising 69.1k fixed-route buses including BMTA buses (45.2% of total buses), 70.2k non-fixed route buses (45.9%), and 13.8k private buses. We think all of these bus segments, particularly the fixed-route buses, will be the key target market for NEX to capture in the next few years.

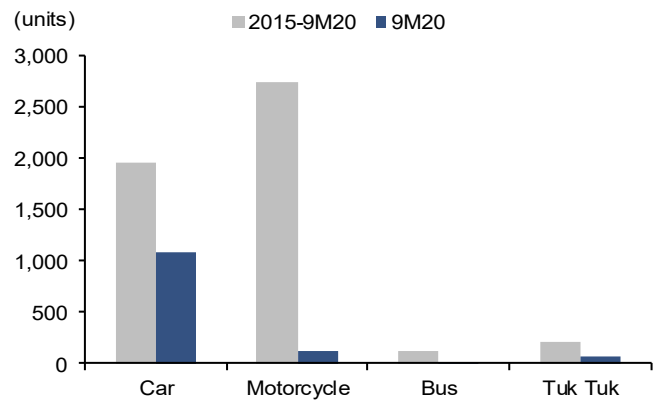
According to the Electric Vehicle Association of Thailand (EVAT), E-buses remain a tiny proportion of the overall buses in Thailand with only 120 E-buses currently in operation, representing only 2.4% of the total battery EVs (BEVs) in Thailand as of Sep-20. We think the E-bus segment in Thailand remains a promising market, and the EA-NEX JV should be one of the competitive players to capture market share as a first mover.

**Exhibit 8: Analysis of E-bus financials and profitability**

Analysis of EA's E-bus financials	Unit	Value
Estimated number of buses sold annually	bus	3,000
Price range	THB m	3-6
Average selling price	THB m	5
Estimated net margin	%	15
Net profit	THB m	2,025
EA's stake	%	40
EA's net profit from E-buses	THB m	810
Net profit per E-bus	THB m	0.68

Sources: EA; NEX; FSSIA estimates

**Exhibit 9: Number of new BEVs in Thailand has jumped markedly in 9M20 vs new BEVs during 2015-9M20**



Source: EVAT



## EPS and TP revisions

We maintain BUY and raise our SOTP-based TP from THB56 to THB76 to reflect:

- We raise our EPS forecasts for 2021-22 by 11-12% to incorporate our net profit assumption for 3,000 E-bus sales. We think EA's 3,000 potential E-bus sales in 2021 via its 40%-owned JV with NEX should generate net profits in the range of THB0.8b annually for EA. NEX's E-buses, produced domestically at EA's THB1.3b plant and assembled from not less than 50% local material, should be able to capitalise on the government's favourable tax incentive scheme and the projected demand growth in the next five years, based on the current Power Development Plan 2018 Revision 1.
- The incorporation of a THB8.7 value for EA's E-buses based on 15x 2021E P/E, a premium to global ICE-based car manufacturers' average P/E of 12.1x and higher than Thai auto-part makers' average P/E of 13.7x due to EA's superior net margin at 15%, based on our estimate. We believe the value of EA's E-bus unit should be higher than the global ICE-based car manufacturers' 2021E average P/E but lower than the valuations of other global EV car manufacturers (TESLA, NIO, WKHS) given the lower potential growth outlook for NEX.
- A lower WACC by 200bps to 5% for EA's battery phase 1 and phase 2 projects to reflect their lower demand risk due to EA's additional captive demand from its E-buses.

### Exhibit 10: Key changes in assumptions and EPS forecasts

(THB m)	Current			Previous			Change (%)		
	2020E	2021E	2022E	2020E	2021E	2022E	2020E	2021E	2022E
Revenue	14,527	24,179	33,496	14,527	24,179	33,496	0	0	0
Gross profit	10,075	13,546	16,777	10,075	13,546	16,777	0	0	0
Operating profit	6,642	9,360	10,738	6,642	9,360	10,738	0	0	0
Net profit	4,795	8,203	9,803	4,795	7,342	8,819	0	12	11
EPS (THB/shr)	1.3	2.2	2.6	1.3	2.0	2.4	0	12	11
<b>Key assumptions</b>									
Dispatched power (GWh)	9,229	9,715	9,715	9,229	9,715	9,715	0	0	0
Capacity factor - wind farms (%)	25	26	26	25	26	26	0	0	0
Battery sales volume (GWh)	0.0	0.7	3.1	0.0	0.7	3.1	na	0	0
EV car sales (cars)	0	5,000	5,500	0	5,000	5,500	na	0	0
EV boat sales (boats)	0	50	50	0	50	50	na	0	0
EV charging station (stations)	0	1,000	1,000	0	1,000	1,000	na	0	0
Green diesel & PCM (tpd)	10	61	124	9.8	61	124	0	0	0

Note: Change of items in percentage terms are represented in ppt change

Sources: EA; FSSIA estimates

## Exhibit 11: Peer comparisons

Company	BBG code	Rec	Share Price (LCY)	TP (LCY)	Up side (%)	Market Cap (USD b)	3Y EPS CAGR (%)	----- PE -----		----- ROE -----		-EV / EBITDA-		--- Profit margin ---	
								20E (x)	21E (x)	20E (%)	21E (%)	20E (x)	21E (x)	20E (%)	21E (%)
<b>EV</b>															
Energy Absolute*	EA TB	BUY	64.75	76.00	17	8.0	17.3	50.4	29.4	19.0	26.6	30.6	22.9	40.9	28.0
Tesla Inc	TSLA US	NA	816.04	NA	NA	773.5	(302.3)	361.1	209.1	13.3	19.2	127.0	92.7	(3.5)	8.8
Nio Inc - Adr	NIO US	NA	54.28	NA	NA	85.4	(131.0)	NA	NA	(33.1)	(83.3)	NA	NA	(144.2)	(8.6)
Nikola Corp	NKLA US	NA	17.82	NA	NA	6.8	(307.1)	NA	NA	(49.8)	(42.8)	NA	NA	NA	(554.4)
Workhorse	WKHS US	NA	27.60	NA	NA	3.3	(130.8)	NA	NA	(69.2)	(8.2)	NA	NA	(9,869.0)	(31.5)
<b>EV average</b>						<b>874.6</b>	<b>(287.9)</b>	<b>319.4</b>	<b>185.0</b>	<b>7.8</b>	<b>8.5</b>	<b>112.4</b>	<b>82.0</b>	<b>(54.7)</b>	<b>2.5</b>
<b>ICE</b>															
Toyota Motor	7203 JP	NA	7,818.00	NA	NA	247.2	NA	10.3	14.4	11.1	7.3	12.4	17.1	4.36	6.95
Honda Motor	7267 JP	NA	2,906.50	NA	NA	50.8	NA	9.3	12.4	6.6	5.0	8.7	11.1	NA	4.27
Mazda Motor	7261 JP	NA	730.00	NA	NA	4.5	(37.2)	16.3	NA	2.1	(5.4)	4.7	9.9	0.35	0.50
Subaru Corp	7270 JP	NA	2,100.00	NA	NA	15.6	5.5	10.2	16.9	9.4	5.8	3.3	4.0	4.08	4.97
Nissan Motor	7201 JP	NA	553.00	NA	NA	22.0	(29.6)	NA	NA	(0.5)	(12.2)	5.2	122.1	(6.79)	1.22
Mitsubishi Motor	7211 JP	NA	232.00	NA	NA	3.3	(141.4)	NA	NA	(0.9)	(47.2)	4.5	NA	(1.14)	(0.44)
Suzuki Motor	7269 JP	NA	5,021.00	NA	NA	24.0	(3.2)	16.7	20.1	9.6	7.7	6.9	7.9	3.85	4.73
Geely Auto	175 HK	NA	27.80	NA	NA	41.3	NA	36.3	25.1	12.2	14.9	22.5	17.9	NA	9.58
Dongfeng	489 HK	NA	9.37	NA	NA	10.5	NA	7.1	5.6	7.4	8.7	26.4	14.8	12.28	11.45
Great Wall	2333 HK	NA	28.15	NA	NA	50.2	27.1	44.9	28.1	8.6	12.7	34.0	25.2	4.67	6.28
Saic Motor	600104 CH	NA	23.23	NA	NA	45.0	11.0	12.4	10.0	8.8	10.1	13.0	10.4	3.04	3.47
Faw Jiefang	000800 CH	NA	11.19	NA	NA	8.2	(379.1)	9.4	8.8	10.0	8.2	9.8	5.9	0.19	7.70
General Motors	GM US	NA	43.32	NA	NA	62.0	9.9	9.2	7.4	15.3	17.8	4.8	4.0	4.91	6.57
Fiat Chrysler	FCAU US	NA	18.19	NA	NA	28.6	5.7	28.8	6.2	1.1	11.1	3.0	2.1	6.12	3.73
Ford Motor	F US	NA	9.06	NA	NA	36.0	6.7	NA	9.1	(2.7)	9.4	7.0	2.9	0.03	2.78
Porsche Auto	POAHF US	NA	68.41	NA	NA	21.1	NA	10.8	4.8	3.4	8.6	NA	NA	NA	NA
Bayerische	BMW GR	NA	71.25	NA	NA	56.4	13.3	13.0	8.6	6.5	8.6	9.0	7.3	4.72	5.25
Daimler	DAI GR	NA	57.84	NA	NA	75.8	(9.4)	22.3	9.5	4.7	9.6	3.5	2.5	1.38	3.88
Volkswagen	VOW GR	NA	171.30	NA	NA	99.6	2.7	18.7	7.8	3.9	8.6	2.6	2.0	5.50	4.52
Tata Motors	TTMT IN	NA	196.75	NA	NA	9.0	(170.9)	NA	NA	(2.9)	(10.2)	6.0	6.0	(4.67)	1.10
<b>ICE average</b>						<b>911.1</b>	<b>15.1</b>	<b>15.4</b>	<b>12.1</b>	<b>7.7</b>	<b>8.4</b>	<b>10.1</b>	<b>12.9</b>	<b>96.3</b>	<b>71.1</b>
<b>Auto-part</b>															
Aapico Hitech*	AH TB	BUY	17.80	22.00	24	0.1	6.1	46.0	7.3	1.7	10.2	28.9	13.3	(1.0)	3.3
Somboon Advan*	SAT TB	BUY	16.60	15.40	(7)	0.2	(6.1)	21.6	12.6	4.5	7.3	5.5	4.3	11.2	8.1
Pcs Machine	PCSGH TB	NA	4.64	NA	NA	0.2	90.1	118.0	20.5	1.0	7.0	10.5	7.3	1.45	6.61
Thai Stanley	STANLY TB	NA	166.50	NA	NA	0.4	(17.1)	7.0	12.2	10.9	5.8	3.0	4.0	13.18	8.15
<b>Auto-part average</b>						<b>1.0</b>	<b>(4.4)</b>	<b>42.1</b>	<b>13.7</b>	<b>6.1</b>	<b>7.0</b>	<b>8.7</b>	<b>6.1</b>	<b>8.07</b>	<b>7.14</b>

Share prices as of 7 January 2021

Sources: Bloomberg, \*FSSIA estimates



## Exhibit 12: SoTP valuation

EA's DCF valuation			
Cost of equity assumptions	(%)	Cost of debt assumptions	(%)
Risk free rate	2.3	Pretax cost of debt	4.6
Market risk premium	8.5	Marginal tax rate	20.0
Stock beta	0.40		
DCF assumptions			
Cost of equity, Ke	5.7	Net cost of debt, Kd	3.4
Weight applied	25.0	Weight applied	75.0
WACC (%)	4.0		

SoTP valuation estimate	(THB m)	(THB/share)	Valuation methodology
<b>Biodiesel</b>	4,417	1.2	<b>DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%</b>
<b>Solar</b>			
Lop buri	1,331	0.4	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Nakornsawun	12,119	3.2	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Lumpang	18,979	5.1	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Pisanuloak	19,270	5.2	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
<i>Total solar</i>	51,699	13.9	
<b>Wind</b>			
<b>- Southern (COD 2017)</b>			
Had Gunghun 1	4,175	1.1	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Had Gunghun 2	5,087	1.4	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Had Gunghun 3	5,103	1.4	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Had Gunghun 4	6,301	1.7	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
<i>Total wind farms Southern</i>	14,365	5.5	
<b>- Northeastern (COD 2018)</b>			
Hanuman 1	8,160	2.2	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Hanuman 5	8,682	2.3	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Hanuman 8	8,139	2.2	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Hanuman 9	7,596	2.0	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
Hanuman 10	14,507	3.9	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
<i>Total wind farms Northeastern</i>	47,084	12.6	
<b>EV and battery</b>			
Battery phase 1 (1GWh)	11,655	3.1	DCF with WACC 5%, Risk free rate 5.3%, Risk premium 8.5%
Battery phase 2 (15GWh)	121,234	32.5	DCF with WACC 5%, Risk free rate 5.3%, Risk premium 8.5%
EV cars (MPA SPA1, 1Q21E)	11,124	3.0	FY21E P/E at 12x
EV boats (1Q21E)	779	0.2	FY21E P/E at 12x
EV charging stations (2020)	1,085	0.3	DCF with WACC 4.0%, Risk free rate 2.3%, Risk premium 8.5%
EV bus (2Q21E)	32,265	8.7	FY21E P/E at 15x
<i>Total EV and battery</i>	145,876	47.8	
<b>Green diesel &amp; PCM (3Q20)</b>	<b>5,616</b>	<b>1.5</b>	<b>FY20E P/E at 15x</b>
<b>Net debt</b>	<b>(28,027)</b>	<b>(7.0)</b>	
<b>Minorities</b>	<b>2,133</b>	<b>0.6</b>	
<b>Residual ordinary equity</b>	<b>243,164</b>	<b>76</b>	

Sources: EA; FSSIA estimates

## Financial Statements

### Energy Absolute

Profit and Loss (THB m) Year Ending Dec	2018	2019	2020E	2021E	2022E
Revenue	11,552	14,887	14,527	24,179	33,496
Cost of goods sold	(3,835)	(4,235)	(4,452)	(10,633)	(16,719)
<b>Gross profit</b>	<b>7,717</b>	<b>10,652</b>	<b>10,075</b>	<b>13,546</b>	<b>16,777</b>
Other operating income	-	-	-	-	-
Operating costs	(805)	(946)	(1,017)	(1,693)	(2,345)
<b>Operating EBITDA</b>	<b>6,912</b>	<b>9,706</b>	<b>9,058</b>	<b>11,854</b>	<b>14,432</b>
Depreciation	(1,833)	(2,517)	(2,416)	(2,494)	(3,694)
Goodwill amortisation	0	0	0	0	0
<b>Operating EBIT</b>	<b>5,079</b>	<b>7,189</b>	<b>6,642</b>	<b>9,360</b>	<b>10,738</b>
Net financing costs	(920)	(1,226)	(1,631)	(1,743)	(1,645)
Associates	(6)	(14)	0	860	983
Recurring non operating income	(140)	53	100	961	1,084
Non recurring items	1,072	0	0	0	0
<b>Profit before tax</b>	<b>5,091</b>	<b>6,016</b>	<b>5,111</b>	<b>8,578</b>	<b>10,177</b>
Tax	(29)	11	(5)	(55)	(45)
<b>Profit after tax</b>	<b>5,061</b>	<b>6,027</b>	<b>5,106</b>	<b>8,523</b>	<b>10,132</b>
Minority interests	(86)	55	(311)	(320)	(330)
Preferred dividends	0	0	0	0	0
Other items	-	-	-	-	-
<b>Reported net profit</b>	<b>4,975</b>	<b>6,082</b>	<b>4,795</b>	<b>8,203</b>	<b>9,803</b>
<b>Non recurring items &amp; goodwill (net)</b>	<b>(1,072)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Recurring net profit</b>	<b>3,904</b>	<b>6,082</b>	<b>4,795</b>	<b>8,203</b>	<b>9,803</b>
<b>Per share (THB)</b>					
Recurring EPS *	1.05	1.63	1.29	2.20	2.63
Reported EPS	1.33	1.63	1.29	2.20	2.63
DPS	0.20	0.25	0.25	0.25	0.25
Diluted shares (used to calculate per share data)	3,730	3,730	3,730	3,730	3,730
<b>Growth</b>					
Revenue (%)	(0.2)	28.9	(2.4)	66.4	38.5
Operating EBITDA (%)	8.1	40.4	(6.7)	30.9	21.8
Operating EBIT (%)	4.4	41.5	(7.6)	40.9	14.7
Recurring EPS (%)	2.3	55.8	(21.2)	71.1	19.5
Reported EPS (%)	30.3	22.2	(21.2)	71.1	19.5
<b>Operating performance</b>					
Gross margin inc depreciation (%)	50.9	54.6	52.7	45.7	39.1
Gross margin of key business (%)	50.9	54.6	52.7	45.7	39.1
Operating EBITDA margin (%)	59.8	65.2	62.4	49.0	43.1
Operating EBIT margin (%)	44.0	48.3	45.7	38.7	32.1
Net margin (%)	33.8	40.9	33.0	33.9	29.3
Effective tax rate (%)	0.6	-0.2	0.1	0.7	0.5
Dividend payout on recurring profit (%)	19.1	15.3	19.4	11.4	9.5
Interest cover (X)	5.4	5.9	4.1	5.9	7.2
Inventory days	21.8	46.9	63.7	46.3	53.4
Debtor days	74.0	67.1	90.6	71.7	70.3
Creditor days	56.8	70.3	85.9	62.4	72.0
Operating ROIC (%)	10.5	12.1	9.3	(3.1)	(3.4)
ROIC (%)	9.5	11.2	8.7	(3.1)	(3.5)
ROE (%)	23.8	29.3	19.0	26.6	25.2
ROA (%)	9.1	10.8	8.9	10.0	11.0
* Pre-exceptional, pre-goodwill and fully diluted					
<b>Revenue By Division (THB m)</b>					
Methyl ester Biodiesel products	3,213	6,570	6,570	6,570	6,570
Pure glycerine products	298	350	360	361	361
Electricity from solar and wind power	7,692	7,957	7,231	8,252	15,759
Head office and others	341	100	100	101	101

Sources: Energy Absolute; FSSIA estimates

## Financial Statements

### Energy Absolute

Cash Flow (THB m) Year Ending Dec	2018	2019	2020E	2021E	2022E
Recurring net profit	3,904	6,082	4,795	8,203	9,803
Depreciation	1,833	2,517	2,416	2,494	3,694
Associates & minorities	(6)	(14)	0	860	983
Other non-cash items	-	-	-	-	-
Change in working capital	7,992	(9,651)	(846)	(1,039)	(1,596)
<b>Cash flow from operations</b>	<b>13,722</b>	<b>(1,067)</b>	<b>6,366</b>	<b>10,518</b>	<b>12,884</b>
Capex - maintenance	(1,833)	(2,517)	(2,416)	(2,494)	(3,694)
Capex - new investment	(12,368)	(3,784)	(4,984)	(1,006)	(194)
Net acquisitions & disposals	922	(68)	0	0	0
Other investments (net)	(984)	(49)	0	860	983
<b>Cash flow from investing</b>	<b>(14,263)</b>	<b>(6,418)</b>	<b>(7,400)</b>	<b>(2,640)</b>	<b>(2,905)</b>
Dividends paid	(746)	(746)	(933)	(933)	(933)
Equity finance	0	0	0	0	0
Debt finance	1,525	12,725	(180)	5,946	(10,990)
Other financing cash flows	734	56	311	(1,400)	(1,248)
<b>Cash flow from Financing</b>	<b>1,513</b>	<b>12,035</b>	<b>(801)</b>	<b>3,613</b>	<b>(13,171)</b>
Non-recurring cash flows	-	-	-	-	-
Other adjustments	0	0	0	0	0
<b>Net other adjustments</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Movement in cash</b>	<b>972</b>	<b>4,550</b>	<b>(1,836)</b>	<b>11,492</b>	<b>(3,193)</b>
Free cash flow to firm (FCFF)	545.96	(6,098.64)	596.16	9,621.64	11,623.10
Free cash flow to equity (FCFE)	1,718.50	5,296.19	(903.17)	12,424.51	(2,260.08)
<b>Per share (THB)</b>					
FCFF per share	0.15	(1.64)	0.16	2.58	3.12
FCFE per share	0.46	1.42	(0.24)	3.33	(0.61)
Recurring cash flow per share	1.54	2.30	1.93	3.10	3.88
<b>Balance Sheet (THB m) Year Ending Dec</b>					
Tangible fixed asset (gross)	53,646	59,819	67,219	70,719	74,219
Less: Accumulated depreciation	(6,059)	(8,448)	(10,864)	(13,359)	(17,053)
<b>Tangible fixed assets (Net)</b>	<b>47,587</b>	<b>51,371</b>	<b>56,355</b>	<b>57,361</b>	<b>57,166</b>
<b>Intangible fixed assets (Net)</b>	<b>937</b>	<b>3,683</b>	<b>3,683</b>	<b>3,683</b>	<b>3,683</b>
Long-term financial assets	-	-	-	-	-
Invest. In associates & subsidiaries	33	100	100	100	100
Cash & equivalents	5,479	10,029	8,193	19,685	16,493
A/C receivable	2,295	3,175	4,034	5,464	7,445
Inventories	330	758	796	1,902	2,991
Other current assets	47	71	69	115	160
<b>Current assets</b>	<b>8,150</b>	<b>14,033</b>	<b>13,093</b>	<b>27,167</b>	<b>27,088</b>
Other assets	2,501	1,033	1,033	1,033	1,033
<b>Total assets</b>	<b>59,208</b>	<b>70,220</b>	<b>74,264</b>	<b>89,343</b>	<b>89,071</b>
Common equity	18,139	23,365	27,227	34,497	43,367
Minorities etc.	1,379	1,502	1,813	2,133	2,463
<b>Total Shareholders' equity</b>	<b>19,518</b>	<b>24,866</b>	<b>29,040</b>	<b>36,631</b>	<b>45,830</b>
Long term debt	26,139	36,977	36,798	42,744	31,753
Other long-term liabilities	1,049	2,306	2,306	2,306	2,306
<b>Long-term liabilities</b>	<b>27,187</b>	<b>39,283</b>	<b>39,103</b>	<b>45,049</b>	<b>34,059</b>
A/C payable	611	1,021	1,073	2,563	4,031
Short term debt	3,081	4,968	4,968	4,968	4,968
Other current liabilities	8,810	81	79	132	182
<b>Current liabilities</b>	<b>12,503</b>	<b>6,070</b>	<b>6,120</b>	<b>7,663</b>	<b>9,181</b>
<b>Total liabilities and shareholders' equity</b>	<b>59,208</b>	<b>70,220</b>	<b>74,264</b>	<b>89,343</b>	<b>89,071</b>
Net working capital	(6,750)	2,902	3,748	4,787	6,383
Invested capital	44,308	59,089	64,918	66,963	68,365
* Includes convertibles and preferred stock which is being treated as debt					
<b>Per share (THB)</b>					
Book value per share	4.86	6.26	7.30	9.25	11.63
Tangible book value per share	4.61	5.28	6.31	8.26	10.64
<b>Financial strength</b>					
Net debt/Equity (%)	121.6	128.4	115.6	76.5	44.1
Net debt/total assets (%)	40.1	45.5	45.2	31.4	22.7
Current ratio (x)	0.7	2.3	2.1	3.5	3.0
CF interest cover (x)	16.3	8.4	3.5	8.7	(0.3)
<b>Valuation</b>					
<b>Recurring P/E (x) *</b>	<b>61.9</b>	<b>39.7</b>	<b>50.4</b>	<b>29.4</b>	<b>24.6</b>
<b>Recurring P/E @ target price (x) *</b>	<b>72.6</b>	<b>46.6</b>	<b>59.1</b>	<b>34.6</b>	<b>28.9</b>
Reported P/E (x)	48.5	39.7	50.4	29.4	24.6
Dividend yield (%)	0.3	0.4	0.4	0.4	0.4
Price/book (x)	13.3	10.3	8.9	7.0	5.6
Price/tangible book (x)	14.0	12.3	10.3	7.8	6.1
EV/EBITDA (x) **	38.6	28.3	30.6	22.9	18.3
EV/EBITDA @ target price (x) **	44.6	32.6	35.2	26.5	21.2
EV/invested capital (x)	6.0	4.7	4.3	4.1	3.9
* Pre-exceptional & pre-goodwill are fully diluted ** EBITDA includes associate income and recurring non operating income					

Sources: Energy Absolute; FSSIA estimates

## Corporate Governance report of Thai listed companies 2019

EXCELLENT LEVEL										
AAV	ADVANC	AIRA	AKP	AKR	AMA	AMATA	AMATAV	ANAN	AOT	AP
ARROW	BAFS	BANPU	BAY	BCP	BCPG	BOL	BRR	BTS	BTW	BWG
CFRESH	CHEWA	CHO	CK	CKP	CM	CNT	COL	COMAN	CPALL	CPF
CPI	CPN	CSS	DELTA	DEMCO	DRT	DTAC	DTC	EA	EASTW	ECF
EGCO	GBX	GC	GCAP	GEL	GFP	GGC	GOLD	GPSC	GRAMMY	GUNKUL
HANA	HARN	HMPRO	ICC	ICHI	III	ILINK	INTUCH	IRPC	IVL	JKN
JSP	K	KBANK	KCE	KKP	KSL	KTB	KTC	KTIS	LH	LHFG
LIT	LPN	MAKRO	MALEE	MBK	MBKET	MC	MCOT	MFEC	MINT	MONO*
MTC	NCH	NCL	NKI	NSI	NVD	NYT	OISHI	OTO	PAP	PCSGH
PDJ	PG	PHOL	PJW	PLANB	PLANET	PORT	PPS	PR9	PREB	PRG
PRM	PSH	PSL	PTG	PTT	PTTEP	PTTGC	PYLON	Q-CON	QH	QTC
RATCH	ROBINS**	RS	S	S & J	SABINA	SAMART	SAMTEL	SAT	SC	SCB
SCC	SCCC	SCN	SDC	SEAFCO	SEAOIL	SE-ED	SELIC	SENA	SIS	SITHAI
SNC	SORKON	SPALI	SPI	SPRC	SSSC	STA	STEC	SVI	SYNTEC	TASCO
TCAP	THAI	THANA	THANI	THCOM	THIP	THREL	TIP	TISCO	TK	TKT
TMB	TMILL	TNDT	TOA	TOP	TRC	TRU	TRUE	TSC	TSR	TSTH
TTA	TTCL	TTW	TU	TVD	TVO	U	UAC	UV	VGI	VIH
WACOAL	WAVE	WHA	WHAUP	WICE	WINNER					
VERY GOOD LEVEL										
2S	ABM	ADB	AF	AGE	AH	AHC	AIT	ALLA	ALT	AMANA
AMARIN	APCO	APCS	AQUA	ARIP	ASAP	ASIA	ASIAN	ASIMAR	ASK	ASN
ASP	ATP30	AUCT	AYUD	B	BA	BBL	BDMS	BEC	BEM	BFIT
BGC	BGRIM	BIZ	BJC	BJCHI	BLA	BPP	BROOK	CBG	CEN	CENDEL
CGH	CHG	CHOTI	CHOW	CI	CIMBT	CNS	COLOR	COM7	COTTO	CRD
CSC	CSP	DCC	DCON	DDD	DOD	EASON	ECL	EE	EPG	ERW
ESTAR	ETE	FLOYD	FN	FNS	FORTH	FPI	FPT	FSMART	FSS	FVC
GENCO	GJS	GL	GLOBAL	GLOW**	GULF	HPT	HTC	HYDRO	ICN	IFS
INET	INSURE	IRC	IRCP	IT	ITD***	ITEL	J	JAS*	JCK	JCKH
JMART	JMT	JWD	KBS	KCAR	KGI	KIAT	KOOL	KWC	KWM	L&E
LALIN	LANNA	LDC	LHK	LOXLEY	LRH	LST	M	MACO	MAJOR	MBAX
MEGA	METCO	MFC	MK	MODERN	MOONG	MPG	MSC	MTI	NEP	NETBAY
NEX	NINE	NOBLE	NOK	NTV	NWR	OCC	OGC	ORI	OSP	PATO
PB	PDG	PDI	PL	PLAT	PM	PPP	PRECHA	PRIN	PRINC	PSTC
PT	QLT	RCL	RICHY	RML	RWI	S11	SAAM	SALEE	SAMCO	SANKO
SAPPE	SAWAD	SCG	SCI	SCP	SE	SFP	SIAM	SINGER	SIRI	SKE
SKR	SKY	SMIT	SMK	SMP	SMT	SNP	SONIC	SPA	SPC	SPCG
SPVI	SR	SRICHA	SSC	SSF	SST	STANLY	STPI	SUC	SUN	SUSCO
SUTHA	SWC	SYMC	SYNEX	T	TACC	TAE	TAKUNI	TBSP	TCC	TCMC
TEAM	TEAMG	TFG	TFMAMA	THG	THRE	TIPCO	TITLE	TIW	TKN	TKS
TM	TMC	TMD	TMI	TMT	TNITY	TNL	TNP	TNR	TOG	TPA
TPAC	TPBI	TPCORP	TPOLY	TRITN	TRT	TSE	TSTE	TVI	TVT	TWP
TWPC	UBIS	UEC	UMI	UOBKH	UP	UPF	UPOIC	UT	UWC	VNT
WIUK	XO	YUASA	ZEN	ZMICO						
GOOD LEVEL										
A	ABICO	ACAP***	AEC	AEONTS	AJ	ALUCON	AMC	APURE	AS	ASEFA
AU	B52	BCH	BEAUTY	BGT	BH	BIG	BLAND	BM	BR	BROCK
BSBM	BSM	BTNC	CCET	CCP	CGD	CHARAN	CHAYO	CITY	CMAN	CMC
CMO	CMR	CPL	CPT	CSR	CTW	CWT	D	DIMET	EKH	EMC
EPCO	ESSO	FE	FTE	GIFT	GLAND	GLOCON	GPI	GREEN	GTB	GYT
HTECH	HUMAN	IHL	INGRS	INOX	JTS	JUBILE	KASET	KCM	KKC	KWG
KYE	LEE	LPH	MATCH	MATI	M-CHAI	MCS	MDX	META	MG	MJD
MM	MVP	NC	NDR	NER	NNCL	NP	NUSA	OCEAN	PAF	PF
PICO	PIMO	PK	PLE	PMTA	POST	PPM	PROUD	PTL	RCI	RJH
ROJNA	RPC	RPH	SF	SGF	SGP	SKN	SLP	SMART	SOLAR	SPG
SQ	SSP	STI	SUPER	SVOA	TCCC	THE	THMUI	TIC	TIGER	TNH
TOPP	TPCH	TPIPP	TPLAS	TQM	TTI	TYCN	UTP	VCOM	VIBHA	VPO
WIN	WORK	WP	WPH	ZIGA						
Score Range	Number of Logo					Description				
90-100						Excellent				
80-89						Very Good				
70-79						Good				
60-69						Satisfactory				
50-59						Pass				
Less than 50	No logo given					-				

**Disclaimer:**

The disclosure of the survey results of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an evaluation of operation and is not based on inside information.

The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey results may be changed after that date. FSS International Investment Advisory Company Limited does not confirm nor certify the accuracy of such survey results.

\* CGR scoring should be considered with news regarding wrong doing of the company or director or executive of the company such unfair practice on securities trading, fraud, and corruption SEC imposed a civil sanction against insider trading of director and executive; \*\* delisted

Source: Thai Institute of Directors Association (IOD); FSSIA's compilation

## Anti-corruption Progress Indicator

CERTIFIED										
ADVANC	AIE	AKP	AMANAHA	AP	APCS	AQUA	ARROW	ASK	ASP	AYUD
BAFS	BANPU	BAY	BBL	BCH	BCP	BCPG	BGRIM	BJCHI	BKI	BLA
BROOK	BRR	BSBM	BTS	BWG	CEN	CENTEL	CFRESH	CGH	CHEWA	CIG
CIMBT	CM	COM7	CPALL	CPF	CPI	CPN	CSC	DCC	DEMCO	DIMET
DRT	DTAC	DTC	EASTW	ECL	EGCO	FE	FNS	FSS	GBX	GC
GCAP	GEL	GFPT	GGC	GJS	GOLD	GPSC	GSTEEL	GUNKUL	HANA	HARN
HMPRO	HTC	ICC	IFS	INET	INSURE	INTUCH	IRPC	IVL	K	KASET
KBANK	KBS	KCAR	KCE	KGI	KKP	KSL	KTB	KTC	KWC	L&E
LANNA	LHK	LPN	LRH	M	MAKRO	MALEE	MBAX	MBK	MBKET	MC
MCOT	MFC	MINT	MONO	MOONG	MSC	MTI	NBC	NINE	NKI	NMG
NNCL	NSI	OCC	OCEAN	OGC	PAP	PATO	PB	PCSGH	PDG	PDI
PDJ	PE	PG	PHOL	PL	PLANB	PLANET	PLAT	PM	PPP	PPS
PREB	PRG	PRINC	PSH	PSTC	PT	PTG	PTT	PTTEP	PTTGC	PYLON
Q-CON	QH	QLT	QTC	RATCH	RML	S & J	SABINA	SAT	SC	SCB
SCC	SCCC	SCG	SCN	SE-ED	SELIC	SENA	SGP	SIRI	SIS	SITHAI
SMIT	SMK	SMPC	SNC	SNP	SORKON	SPACK	SPC	SPI	SPRC	SRICHA
SSF	SSI	SSSC	SST	STA	SUSCO	SVI	SYNTEC	TASCO	TCAP	TFG
TFI	TFMAMA	THANI	THCOM	THIP	THRE	THREL	TIP	TIPCO	TISCO	TKT
TMB	TMD	TMILL	TMT	TNITY	TNL	TNP	TNR	TOG	TOP	TPA
TPCORP	TRU	TRUE	TSC	TSTH	TTCL	TU	TVD	TVI	TWPC	U
UBIS	UEC	UKEM	UOBKH	VGI	VIH	VNT	WACOAL	WHA	WICE	WIIK
DECLARED										
2S	ABICO	AF	AI	AIRA	ALT	AMA	AMARIN	AMATA	ANAN	B
BM	BPP	BUI	CHG	CHO	CHOTI	CHOW	CI	CMC	COL	DDD
DELTA	EFORL	EPCO	ESTAR	ETE	FPI	FTE	ICHI	INOX	IRC	ITEL
JAS	JSP	JTS	KWG	LDC	LIT	META	MFEC	MPG	NEP	NOK
NWR	ORI	PRM	PSL	ROJNA	RWI	SAAM	SAPPE	SCI	SEOIL	SHANG
SKR	SPALI	STANLY	SYNEX	TAE	TAKUNI	TMC	TOPP	TPP	TRITN	TVO
UV	UWC	WHAUP	XO	YUASA	ZEN					

Level	
Certified	This level indicates practical participation with thoroughly examination in relation to the recommended procedures from the audit committee or the SEC's certified auditor, being a certified member of Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) or already passed examination to ensure independence from external parties.
Declared	This level indicates determination to participate in the Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC)

**Disclaimer:**

The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by Thaipat Institute, is made in order to comply with the policy and sustainable development plan for the listed companies of the Office of the Securities and Exchange Commission. Thaipat Institute made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of Thaipat Institute that is a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, FSS International Investment Advisory Company Limited does not confirm, verify, or certify the accuracy and completeness of the assessment results.

Note: Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of June 24, 2019) are categorised into: 1) companies that have declared their intention to join CAC, and; 2) companies certified by CAC.

Source: The Securities and Exchange Commission, Thailand; \* FSSIA's compilation

## GENERAL DISCLAIMER

### ANALYST(S) CERTIFICATION

Suwat Sinsadok FSS International Investment Advisory Securities Co., Ltd

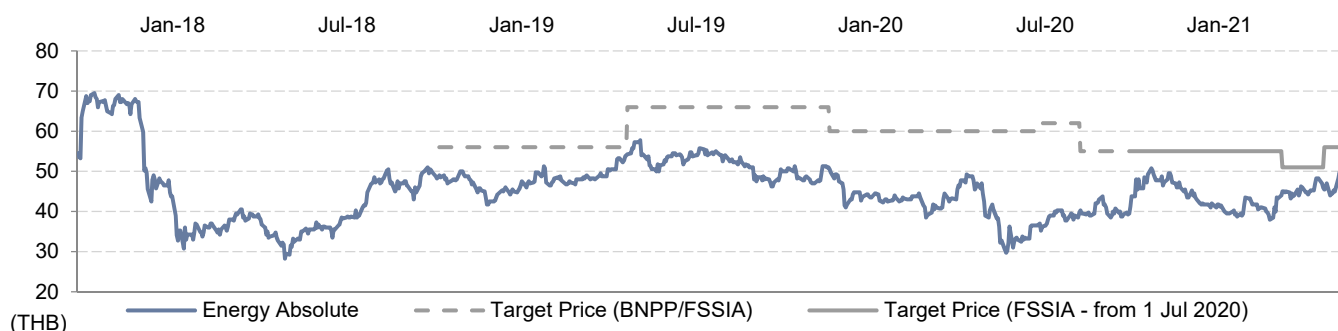
The individual(s) identified above certify(ies) that (i) all views expressed in this report accurately reflect the personal view of the analyst(s) with regard to any and all of the subject securities, companies or issuers mentioned in this report; and (ii) no part of the compensation of the analyst(s) was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed herein.

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### History of change in investment rating and/or target price

#### Energy Absolute (EA TB)



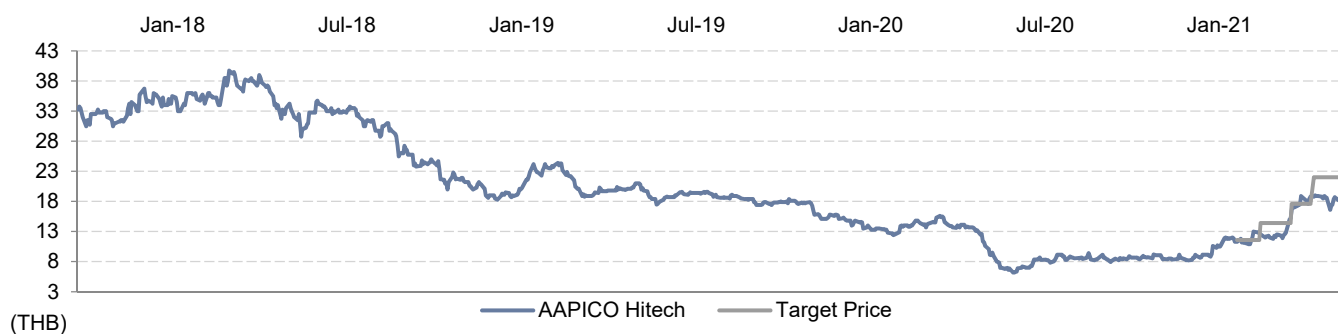
Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
15-Nov-2018	BUY	56.00	16-Apr-2020	BUY	62.00	17-Jul-2020	BUY	55.00
26-Apr-2019	BUY	66.00	20-May-2020	BUY	55.00	09-Nov-2020	BUY	51.00
17-Oct-2019	BUY	60.00	09-Jul-2020	BUY	55.00	15-Dec-2020	BUY	56.00

Suwat Sinsadok started covering this stock from 15-Nov-2018

Price and TP are in local currency

Source: FSSIA estimates

#### AAPICO Hitech (AH TB)



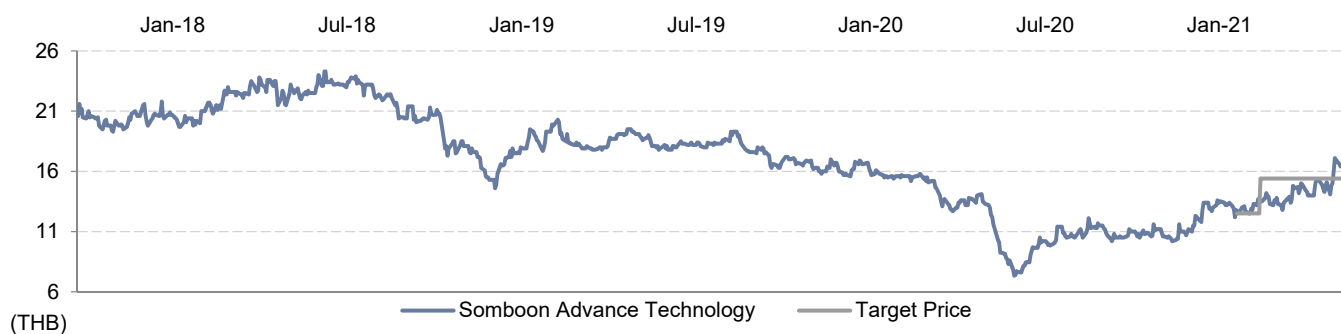
Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
01-Oct-2020	HOLD	11.60	17-Nov-2020	BUY	17.60	-	-	-
21-Oct-2020	BUY	14.40	04-Dec-2020	BUY	22.00	-	-	-

Naruedom Mujjalinkool started covering this stock from 01-Oct-2020

Price and TP are in local currency

Source: FSSIA estimates

## Somboon Advance Technology (SAT TB)



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
01-Oct-2020	HOLD	12.50	21-Oct-2020	BUY	15.40	-	-	-

Naruedom Mujjalinkool started covering this stock from 01-Oct-2020

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Energy Absolute	EA TB	THB 64.75	BUY	Downside risks to our SOTP-based TP include: 1) lower-than-expected demand for electricity in Thailand; 2) lower crude prices; and 3) lower-than-expected demand for batteries.
AAPICO Hitech	AH TB	THB 17.80	BUY	Key downside risks to our P/E-derived TP include lower-than-expected car production volumes and lower car sales in both Thailand and Malaysia. Additional downside risks include a faster-than-expected EV adoption rate in Thailand and exchange rate risk.
Somboon Advance Technology	SAT TB	THB 16.60	BUY	The key downside risks to our P/E-based TP are the domestic car manufacturing industry recovering more slowly than expected, a slower-than-expected adoption rate for electric vehicles in Thailand, and worse global demand for pickup trucks.

Source: FSSIA estimates

### Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited

FSSIA may incorporate the recommendations and target prices of companies currently covered by FSS Research into equity research reports, denoted by an 'FSS' before the recommendation. FSS Research is part of Finansia Syrus Securities Public Company Limited, which is the parent company of FSSIA.

All share prices are as at market close on 07-Jan-2021 unless otherwise stated.

## RECOMMENDATION STRUCTURE

### Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price\* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

\* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.



## Industry Recommendations

**Overweight.** The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

**Neutral.** The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

**Underweight.** The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

## Country (Strategy) Recommendations

**Overweight (O).** Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Neutral (N).** Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

**Underweight (U).** Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.